

EDMONTON

REAL ESTATE REPORT

January
2018

Dear Friends,

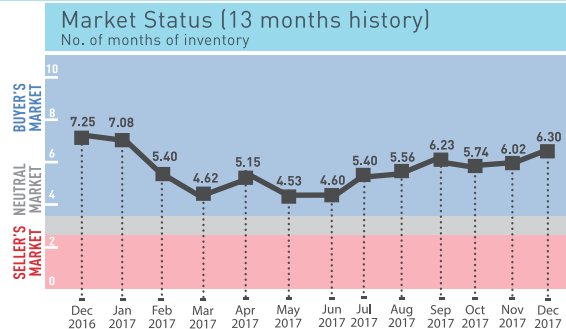
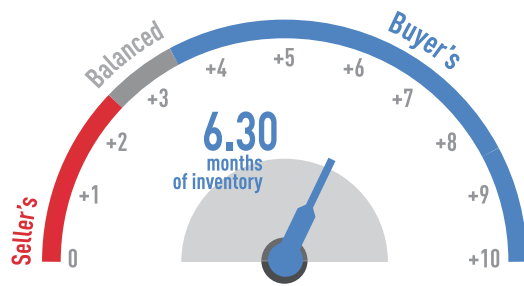
Happy New Year!

I hope you are feeling refreshed, revived and ready to face 2018. January is full of resolutions and promises but don't be too hard on yourself – make time to pamper yourself between all the commitments. We have some tips for creating the perfect relaxation space right at home in your own bathroom with a DIY spa. And if you want to get out of the house, look no further than our list of events happening around the city this month. To keep you up-to-date in the world of real estate, we've also included the latest market report to make sure you didn't miss anything during the holiday crunch.

No matter your needs, I have you covered. Whether a first-time house hunter or an experience seller, I am happy to help you.

EDMONTON MARKET REPORT

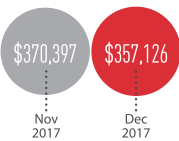
Market Status



Average Prices

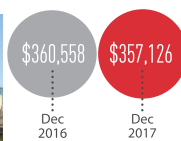
City of Edmonton average SOLD price

Month to Month



Compared to LAST MONTH, homes are selling for **-3.58%** less

Year to Year



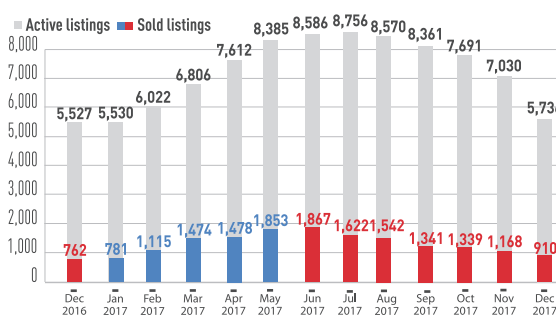
Compared to LAST YEAR, homes are selling for **-0.95%** less



Edmonton

Inventory

Listing inventory & SOLD (13 months history)

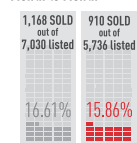


Transactions Data

Odds of selling

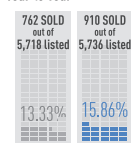
(Percentage of Homes Sold VS Listings)

Month to Month



Compared to LAST MONTH, the odds of selling decreased by **-4.51%**

Year to Year



Compared to LAST YEAR, the odds of selling increased by **19.18%**



Average Days on Market

Month to Month



Compared to LAST MONTH, homes are selling **-4.35%** slower

Year to Year



Compared to LAST YEAR, homes are selling **0%** no change



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RE/MAX Excellence

Real Estate News Feed

Nine families get keys to Habitat for Humanity homes just in time for the holidays – Edmonton Journal edmontonjournal.com

Edmonton apartment vacancies dropping along with rents, survey indicates – Edmonton Journal edmontonjournal.com

New online marketplace set to give Edmonton's vacant properties new lease on life – CBC News www.cbc.ca

Edmonton city council approves 3.2 per cent residential hike for 2018 – Edmonton Journal edmontonjournal.com

Here's a free way to find the actual sale price of a home in Alberta – CBC News www.cbc.ca

New home construction rebounds in Alberta – CBC News www.cbc.ca

2018 outlook: Recovery and confidence expected in Prairie markets – Western Investor www.westerninvestor.com

REAL RELAXATION: CREATING A HOME-BASED SPA

After a busy month of holiday planning and party-going, what better way to bring in the New Year than to relax with a spa treatment. No need to look far, everything you need for top notch pampering is right at home.

With just a few steps, you'll have real relaxation at your fingertips with a home-based spa:

1. Creating an atmosphere

Part of the luxurious vibe of a spa is how it engages all five of your senses. Dim the lights (avoid harsh fluorescent lights) and light some scented candles. Play some low, soothing music without lyrics. Pour yourself a drink – wine, water with fresh cucumber or tea are all good choices.

2. Towels

Having the right towel – fluffy, soft and big – makes all the difference (and you can reuse it or keep it as a guest towel set!). If you are going to splurge, this is the item you should focus on. Choose a high grams-per-square metre count for a luxurious feel and always tumble dry to keep the softness.

3. Home-based products

Many of the hair treatments, facial masks and moisturizers can be made from all natural ingredients that you already have in your kitchen, such as:

- Olive oil and brown sugar face scrub
- Lime mint foot soak
- Oatmeal, cinnamon and rosemary face mask
- Coconut oil and avocado hair conditional
- Cool camomile teabags for eye mask



Six signs you need a spa day



CAN'T SLEEP
A good relaxation will last long into the night.



DRY, CRACKED SKIN
Moisturize deeply and recharge your skin.

TENSE
Both sore muscles and a strained mind can be cured at the spa.



CAN'T FOCUS
Re-centre yourself and find your equilibrium.

LONELY
A day out at the spa is a great way to reconnect with friends.



DESK JOB
If you work a sedentary job, chances are you can benefit from a treatment.

4. Spa-like shower

Use a high pressure shower hose setting to exfoliate your back. Alternate between warm, cool, cold, warm temperature in that order to get the blood flowing and improve circulation.

5. Renovations

If you make a habit of at-home spas, consider making some renovations to your bathroom – like a bigger bathtub, heated towel rack or different lighting – to improve the experience even more.

Events & Festivals

Swing n' Skate (Jan. 7 – Feb. 25)
Skate around to the sounds of jazz and swing music. Skates are free on a first come, first served basis.

Calvin Vollrath (Jan. 11)
Music performance from the renowned fiddler.

Motorcycle show (Jan. 12-14)
Bikes, stunts and ladies' night – what's not to like?

Onegin (Jan. 17 – 28)
Indie rock band musical, new to Edmonton's stages.

Ice on Whyte (Jan. 25 – Feb. 4)
Annual festival on the boardwalk, packed with the best outdoor winter activities like ice carving.



Photo Feature